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150930Z Jun 05

UNCLAS SECTION 01 OF 03 PARIS 004198

SIPDIS

DEPT FOR ECA/PE/V/R/E (CAROL GRABAUSKAS; STEVE TAYLOR; AVA  
SMTIH); EUR/PPD (LILLIAN DEVALCOURT)  
E.O. 12958: N/A  
TAGS: [OEXC](#) [SCUL](#) [FR](#)  
SUBJECT: FY 2006 IVLP - NOMINATION AND PART I BIODATA FOR ONE  
PRINCIPAL CANDIDATE FOR EURP - TRADE AND ECONOMIC DEVELOPMENT  
(MAY 8 - 26, 2006)

REF: STATE 004520

POST WOULD LIKE TO NOMINATE ONE PRINCIPAL CANDIDATE FOR  
SUBJECT PROGRAM: MR. ANTOINE SAINTOYANT.

START FIXED-FORMAT TEXT (PLEASE DO NOT EDIT):  
: The following data is in a fixed format which enables  
: automated processing in Washington and should not be  
: edited except by means of the Post-EVDB software.  
EXPORT-SOURCE: POST-EVDB  
VERSION: 3.0.7  
POST-EMAIL: PaillardS@state.gov  
TRANSMITTING-POST: PAS Paris  
TRANSMITTING-POST-ID: 14544  
EXPORT-TYPE: BIO DATA  
START NOMINATION:  
ECA-OFFICE: E/VGE  
PROG-AGENCY-NAME:  
POST-PROJ-ID: 277  
ECA-PROJ-NO:  
PROJ-NAME: FY 2006 - EURP Trade and Economic Development  
START MEMO PROJ-DESC:  
This project is intended to give economic and trade  
specialists, policy planners, academics, economic journalists  
and labor leaders an understanding of the U.S. economic system  
and the domestic economic forces that influence U.S. trade  
policy and the policy-making local initiatives in  
international trade and export promotion, and innovative  
strategies for regional economic development.  
END MEMO PROJ-DESC:  
PROJ-TYPE: Regional  
PROG-TYPE: IV Grant Visitor  
FY: 2006  
DEPART-POST: 05/06/2006  
SESSION-DATE: 05/08/2006  
RETURN-POST: 05/27/2006  
NO-OF-PART: 1  
RANK-ORDER: 4  
START MEMO POST-OBJ:

END MEMO POST-OBJ:  
START MEMO POST-RCMD:

END MEMO POST-RCMD:  
ECA-OFFICE-ID: 1047  
PROG-AGENCY-ID:  
PROJ-TYPE-ID: RP  
PROG-TYPE-ID: 29  
NOMINATING-POST-ID: 14544  
FUNDING-CNTRY-ID:  
STATUS: N  
ORIGINATOR: P  
SUBJ-DISC: Trade  
START BIO:  
PREFIX: Mr.  
F-NAME: Antoine  
M-NAME:  
L-NAME: Saintoyant  
SUFFIX:  
POSITION-CODE: 0  
PRINCIPAL?: Yes  
M-ADDR1: Ministere de l'Economie et des Finances  
M-ADDR2: Direction des Relations Economiques  
M-ADDR3: Teledoc 543 - 139, rue de Bercy  
M-CITY: Paris  
M-STATE:  
M-CNTRY: France  
M-ZONE: 75572  
M-ZIP:  
M-PHONE: + (33) 1.53.18.82.63  
M-FAX:  
M-EMAIL: antoine.saintoyant@dree.org  
M-CNTRY-ID: FR  
M-ADDRTYPE: B  
GENDER: M  
DOB: 08/28/1977  
MAR-STAT: M  
BIRTH-CITY: Paris  
BIRTH-CNTRY: France  
CITIZ-CNTRY: France

RES-CNTRY: France  
START MEMO POSITION:  
Deputy Office Head, Foreign Agricultural Policy, Trade and  
Development, Trade Directorate, Ministry of Economy, since  
2003  
END MEMO POSITION:  
START MEMO OTHER-POSITIONS:  
  
END MEMO OTHER-POSITIONS:  
START MEMO PREV-POSITIONS:  
June-December 2001 - Acting Cabinet Head, Prefecture of Ariège  
January-June, 2001 - In charge of European Cooperation issues,  
Embassy of France in Jordan  
September-November 1997 - Trainee, Directorate General of the  
Cultural, Scientific and Technical relation, Scientific and  
Technical cooperation department, U.S. Office, Ministry of  
Foreign Affairs, Paris  
October-November 1996 - Trainee, Accounting Management  
Services, Societe Generale, Paris  
END MEMO PREV-POSITIONS:  
START MEMO US-TRAVEL:  
None  
END MEMO US-TRAVEL:  
START MEMO OTHER-TRAVEL:  
Jordan - January-June 2001, training at French Embassy  
Canada, Turkey, Jordan, Morocco, India, Vietnam - Tourism  
  
END MEMO OTHER-TRAVEL:  
START MEMO EDUCATION:  
2001-2003 - College for Senior Civil Servants, Paris and  
Strasbourg  
1998-1999 - International Studies Certificate in Economics,  
University of Bonn, Germany  
1995-1998 - Institute for Political Studies of Paris (civil  
service section)  
END MEMO EDUCATION:  
START MEMO MEMBERSHIPS:  
  
END MEMO MEMBERSHIPS:  
START MEMO PUBLICATIONS:  
  
END MEMO PUBLICATIONS:  
START MEMO SPEC-CONSID:  
  
END MEMO SPEC-CONSID:  
FIRST-LANG: French  
ENGL-READ: 3  
ENGL-SPEAK: 3  
ENGL-COMP: 3  
START OTHER-LANGS:  
OTHER-LANG: German  
OTHER-LANG-ID: GM  
READ: 0  
SPEAK: 0  
COMP: 0  
END OTHER-LANGS:  
START OTHER-LANGS:  
OTHER-LANG: Spanish  
OTHER-LANG-ID: QB  
READ: 0  
SPEAK: 0  
COMP: 0  
END OTHER-LANGS:  
START MEMO NOM-POST-OBJ:  
Our principal objective is to strengthen our contact with a  
potential high-level civil servant in the French government  
trade bureaucracy and help him better understand the US  
position on key economic issues. We expect that in the near  
future we will continue to deal with Mr. Saintoyant in his new  
post. In the more distant future he is likely to become a more  
influential player on the whole range of US-EU trade issues.  
By having him visit the United States for the first time early  
in his career and via this program, we will solidify Mr.  
Saintoyant's appreciation for the importance of Franco-American  
cooperation on trade relations and his understanding of the  
extensive common interests shared by the US and France on  
trade liberalization.  
END MEMO NOM-POST-OBJ:  
START MEMO NOM-POST-RCMD:  
Mr. Saintoyant would be an excellent participant in the  
project "Trade and Economic Development." This subject is at  
the center of European and French thinking on how to maintain  
forward momentum in multilateral trade negotiations, since the  
commitment of developing countries to trade liberalization is  
essential to the success of future WTO negotiations. The  
French finance ministry's trade directorate is the source of  
some of the most creative thinking in Europe on this topic.  
Mr. Saintoyant could provide valuable insights on how free  
trade can help spark economic growth in developing countries,  
while also offering a sophisticated presentation of the limits  
of trade liberalization in dealing with world poverty.  
END MEMO NOM-POST-RCMD:  
START MEMO VIS-OBJ:  
  
END MEMO VIS-OBJ:  
START MEMO VIS-REC:

END MEMO VIS-REC:

NOMINATING-OFFICER: Sylvie Vacheret

START MEMO NOMINATING-JUSTIFICATION:

Saintoyant's past experience and future prospects make him an ideal candidate for the IV Program. After graduating from the prestigious Ecole Nationale d'Administration, a college for future high-level civil servants, he was hired to his current position at the Ministry of Economics and Finance. This billet is a very sensitive one for American interests as is demonstrated by the fact that this job put him in charge of handling international negotiations pertaining to agriculture and development issues. He is a desirable candidate for this program because the issues he is in charge of are crucial to ongoing and future US trade policy objectives including, for example, WTO Doha Round and relations with developing countries. To take part in the IV Program would ideally make him more sympathetic to, or at least more understanding of, U.S. positions on such issues. Furthermore, since he is in charge of negotiations and other issues important to the U.S., what he learns and experiences via this program will be passed on to those in his chain of command, both upward as well as downward.

Evidence of the fact that such an experience could make the French Ministry of Economics and Finance more amiable to U.S. interests is the testimony of the U.S. Embassy Trade Officer who has had contact with him for two years. This officer considers Saintoyant to be more open to external views than many other French officers in this trade directorate. He appears to be sensitive to new ideas and recognizes the importance of not evaluating issues through a protectionist, nationalistic lens. Providing him with further American acquaintances and an on-the-ground view of how the U.S. works could markedly broaden this potential high-level negotiator's worldview in a direction sympathetic to the U.S. Saintoyant will soon take a new position in the Ministry of Economics and Finance. A recent reorganization of this ministry has opened several positions that would allow him to exercise further influence in roles dealing with international trade as well as international finance issues. As an example of how influential these new positions are, one of the options would have him working for the preparation of G8 meetings. In the next 10 years, Saintoyant will almost certainly occupy a more senior position at the Ministry of Economics and Finance or overseas. It is even feasible that he will serve as an advisor to a French minister. In any case, his current role is vital enough that this program would, through him, make the Ministry of Economics and Finance more understanding of U.S. concerns.

END MEMO NOMINATING-JUSTIFICATION:

NOM-OFF: PA - U.S. Embassy Paris, France

SPEAKER?: No

NOTIFY-EMB: No

MEDIA?: No

HOME-STAY: No

HOME-HOSP?: No

E-I-TYPE:

NOMINEE-ID: 550

PERSON-ID: 449

BIRTH-CNTRY-ID: FR

CITIZ-CNTRY-ID: FR

RES-CNTRY-ID: FR

FIRST-LANG-ID: FR

E-I-TYPE-ID:

NOM-POST-ID: 14544

NOM-FUNDING-CNTRY-ID: 0

NOM-STATUS: N

DS2019-ACTION: 1

DS2019-SUBJECT:

SPONS-FUNDS: 0

SPONS-AGENCY1:

USGOVT-AGENCY1:

US-AGENCY-AMT1: 0

USGOVT-AGENCY2:

US-AGENCY-AMT2: 0

INTL-ORG1:

INTL-ORG-AMOUNT1: 0

INTL-ORG2:

INTL-ORG-AMOUNT2: 0

VIS-GOVT-AMT: 0

COMMISSION: 0

OTHER-AMOUNT: 0

VIS-AMOUNT: 0

VIS-CAT:

END BIO:

END NOMINATION:

END FIXED-FORMAT TEXT:

WOLFF